



ELECTRO E-NEWS / FEBRUARY

SOUTH FLORIDA CHAPTER, NECA

.....Upcoming Dates To Remember

- ⇒ Feb 4th, Florida Panthers Hockey Game, 7PM, BB & T Center, Sunrise, Florida
- ⇒ Feb 14th Valentines Day

FEBRUARY 2014

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Quotable Quotes!

A successful man is one who makes more money than his wife can spend. A successful woman is one who can find such a man.—Lana Turner

What We Worked On and What We Are Working On Now!

Upcoming

National Events

AEI

Mar 3rd - 5th

Chicago, Illinois

ELECTRI Cross Border

Mar 26th - 29th

Havana, Cuba

Legislative Conference

May 5th - 8th

Washington DC

Academy of Elec. Contracting

June 5th

Santa Barbara, CA

Southern Regional Convention

July 11th to 14th

Colorado Springs, CO

NECA CONVENTION

Sept 27th - 30th

Chicago, Illinois

CIR

Feb 17th - 20th May 12th - 15th

Aug 11th - 14th Nov 10th - 13th

Washington, DC

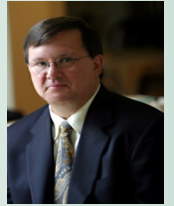
Greetings;

January is over and all the planning for the new year is in the works. Tuesday, Feb 4th is our General Membership Meeting / gathering for another Florida Panthers Hockey Game. Hope to see you there!

January 1st, 2014 began with your Chapter taking back benefits collection for LU 728. THANK YOU TO ALL THE 728 CONTRACTORS WHO HELPED MAKE THIS A VERY SMOOTH TRANSITION! In addition, the LU 728 jurisdiction increased its Construction Electrician (CE) and Construction Wireman (CW) Health contribution to \$1.70 per hour to offset the cost of Affordable Care Act (ACA) requirements. (a special thanks goes out to Mike Springstead, North Division Chairman, for his efforts to finalize this issue!) The LU 349 jurisdiction is continuing to work on the CE CW and 1st and 2nd year apprentice Health Insurance rates with a decision expected very soon.

Also in January, Governor Russ Borden and myself attended the NECA District III V meeting in Dallas/Irving Texas. Leading the meeting were Mr. David Long of Miller Electric, who is the new NECA Vice President representing NECA District III and Mr. Doug Hague of Shelly Electric, who is the new NECA Vice President representing NECA District V. I also attended the NECA IBEW Employees Benefits Conference in Naples. In addition, Electri International met in Boca Raton, NEBF Trustees met in Naples, NECA District IV met in Naples, and NECA District II will meet early in February in Ft. Lauderdale! We welcome them all to our area where it is nice to see that our NECA organization uses the South Florida area. (even if it is partly to escape the grips of winter back home!)

Last week, all 4 NECA Chapters Members across Florida, including Associates, Sponsors and Industry-Vendor related contacts were sent registration forms and information for the upcoming Florida Council Meeting. This year it will be held at the Westin Diplomat Hotel located on the Atlantic Beach in Hollywood, Florida starting with registration and the opening reception, which begins on Thursday, April 24th and ending with a banquet the evening of Saturday, April 26th. Registration is now open so please register early! We look forward to a great turn out, with a wonderful networking setting for all. In addition, there will be multiple speakers presenting the latest from our industry, continuing education classes, ECPAC fundraising & legislative updates, golf, fabulous dining and entertainment opportunities, and most of all, family fun at, in and around the Atlantic Ocean and it's beautiful sandy beaches! Register today!



Birthday and Anniversary Congratulations go out to...!

Birthdays

- | | | | |
|------|-------------------------------|------|---|
| 4th | Mark Durham - Durham Electric | 9th | Lawrence Eldridge - Dixie Electric Ser. |
| 16th | Jim DiLullo - Dynalectric | 23rd | Kathleen Maggi - Fisk Electric |
| 24th | Gary Adams - Adams Electric | 25th | Karen Geisler - KS Geisler Inc |
| 28th | Paul Maggi - Fisk Electric | | |

Anniversary

- 27th Chud & Terri Fuellgraf

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MORE 2014

**IMPORTANT UPCOMING
EVENTS AND DATES**

General Membership Meeting

February 4th Panthers Hockey Game

Florida Council Meeting

April 24 to 27th

Westin Diplomat

Fishing Contest

June 26th - 29th

Hawks Cay, Marathon FL

General Membership Meeting

July 29th

Miami Marlins Game

**A special thanks to all of our
fine Associate Members and
Sponsors! Your support is
greatly appreciated!**



A Message to NON NECA Members...Is NECA membership worth the cost?

This is a question you should ask and that we welcome. By going through the simple steps of joining NECA, your company can fundamentally change. In fact, the capacity and potential of your contracting business may never be the same.

Here's why:

Lead, not follow, when it comes to labor negotiations with the IBEW

The best electrical contracting business intelligence is only a click away, across online formats.

The industry's best management "university" is available –on demand to help your team to become more productive and profitable.

Connect directly with your fellow electrical contractors in ways that match your company's work and your career goals.

For pennies on the dollar, your company has just invested into a series of business services totally focused on your success.

You will receive:

A dedicated Labor Relations Representatives that are in the field, today, as your advocate

Developing labor agreements with IBEW to help keep your company competitive

Ensuring a fair arbitration process is in place for workplace disputes

Field staff representing your company and management's concerns before the IBEW

An on-demand, best-in-class Electrical Contracting Management education team is training your staff.

From "Contracting 101" to "Advanced Estimating" courses, comprehensive industry training is ready for you and your company employees.

Your research and business intelligence agency is working to ensure the business tools are here to make good decisions.

Dozens of resource guides critical to managing a safe and profitable business can be immediately delivered to your desktop.

Research in best practices will enable benchmarking of your company with other contractors.

The industry's top magazine, *ELECTRICAL CONTRACTOR*, is delivered to your door for everyone at your company.

A comprehensive standards library for virtually every type of the electrical work ensures you have vital information to do the job safely.

Lobbyists are working with Congress and regulators right now to protect the company you lead.

Eliminating unfair tax policies and burdensome regulations which affect your business.

Protecting your business investments and long-term competitiveness.

Promoting energy incentives, fair tax policies and infrastructure investment.

Helping elect candidates friendly to business and the electrical contracting industry.

A business development network is actively assessing new opportunities for business growth.

Reporting on growing markets like CHP, wind power and electric vehicle infrastructure.

Putting your company in front of prospective customers who are eager to hire the industry's best contractors.

Connecting you with industry leading content, other business colleagues, and electrical contracting leaders, and the best products in the industry through national events.

So, your business changes for the better today if you join NECA.

And, don't let the naysayers fool you.

If you don't join NECA, the work will still be done. The difference is....it won't be done for you.